

**REQUEST FOR PROPOSAL (RFP)
PUBLIC WI-FI PILOT PROGRAM
FOR THE CITY OF STOCKTON, CALIFORNIA
(PUR 22-009)**

ADDENDUM No. 2

DATE: 05/12/2022

To All Potential Proponents:

- A. This Addendum shall be considered part of the proposal documents for the above-mentioned project as though it had been issued at the same time and shall be incorporated integrally therewith. Where provisions of the following supplementary data differ from those of the original proposal documents, this Addendum shall govern and take precedence. PROPONENTS MUST SIGN THE ADDENDUM AND SUBMIT IT WITH THEIR PROPOSALS.**
- B. Proponents are hereby notified that they shall make any necessary adjustments in their estimates as a result of this Addendum. It will be construed that each Proponent's Proposal is submitted with full knowledge of all modifications and supplemental data specified herein.**

PLEASE NOTE THE FOLLOWING QUESTIONS/ANSWERS/CHANGES TO (PUR 22-009).

Revisions

- Section 6.0 Selection Criteria and Evaluation, Evaluation Step 2 - Cost Scoring:
Cost Proposal available points changed from 30 points to 50 points.
 Tables in Evaluation Steps 2 and 4 reflect this change:

Item	Maximum Points Available
Technical Proposal	70
Professional Experience and Qualifications	10
Technical Solution	50
Maintenance and Support	10
Cost Proposal	50
Total	120
Oral Presentations (if necessary)	20
Total	140

- Section 7.4 Term:
 This section is changed in full
~~from-~~
 The awarded Contractor will receive a contract for a period of 2 years. The City reserves the right to renew the contract for 1 year upon the mutual agreement of the parties.
~~to-~~
The awarded Contractor will receive an initial contract for a period of three (3) years. The City reserves the right to renew the contract for up to three (3) 1-year periods for service and maintenance, upon the mutual agreement of the parties.
- Section 9.13 Exhibit 2 – Sample Contract:
 The second paragraph is changed

-from-

Any major provision changes to the sample contract should be submitted by the Proponent along with the proposal response.

-to-

Any major provision changes to the sample contract should be submitted by the Proponent along with the proposal response. **All terms and conditions contained in the sample contract are applicable to this procurement unless revisions are mutually agreed in writing.**

4. Section 9.15 Exhibit 4 – Proponent’s Fee Schedule:

Changed in Full – See attached PUR 22-009 - ADDENDUM 2 - REVISED FEE SCHEDULE

Questions & Answers

THE CITY’S RESPONSES TO QUESTIONS SUBMITTED ARE IN BLUE.

Q1

Is the City of Stockton open to our request for a 60-day proposal extension versus the current proposal due date of May 26th, 2022?

A1

Yes, the City has extended the deadline. The new deadline is June 30, 2022.

Q2

Is the City of Stockton open to lower speed throughput – due to environmental interference (trees, etc.)?

A2

The City will consider proposals which meet the minimum requirement of 100 Mbps download and 25Mbps upload, as stated in the technical specifications; however, the City strongly desires that offerors offer beyond the bare minimum to provide the best value.

Q3

Is the City of Stockton open to power options, such as a solution that includes solar for power? (i.e., no power in evening)

A3

Yes, as long as the system is fully stable and operational during business hours.

Q4

In SECTION 2.0 SCOPE of WORK, Section B: Identify suitable locations to mount equipment:

We would like to confirm that the City of Stockton will be responsible for identifying and sharing with us the city owned facilities, access, and ROW necessary for this project?

A4

That is correct; the City will provide that information upon request and the execution of a nondisclosure agreement.

Q5

In SECTION 2.0 SCOPE of WORK, Section P: Upon conclusion of the awarded Contract and any extensions, all installed equipment shall become property of the City:

It is stated the request is turnkey which typically means an OPEX model so equipment would not be owned by the City of Stockton until the end of the lease with buy out. Please confirm/clarify.

A5

As noted in the RFP Addendum, the initial contract period has been changed to three (3) years, with three (3) 1-year renewal options for service and maintenance.

The cost of the equipment should be factored into your all-inclusive, turnkey cost for the initial 3 year contract period, including the fact that the City would fully own the equipment at the end of the 3-year term (i.e. the City does not agree to a separate buy-out of the equipment after the initial contract period and the equipment will be owned by the City free and clear at the end of the initial 3 year term). Please take this into consideration when completing your Cost Proposal. If the City elects to renew the contract for service and maintenance only, the City will at this point (start of year 4) own the equipment and will only be paying for such service/maintenance thereon.

Q6

In SECTION 10.1 Exhibit 0 – Technical Specifications: Item #7. Include a timeline defining key milestones, resources, and estimated time requirements. The awarded contractor shall be expected to adhere to the proposed timeline, which shall be mutually agreed upon, finalized, and stipulated as terms within an awarded contract:

Is the City of Stockton open to pushing out the timeline 6-12 months?

A6

The proposed delivery date (January 2023) may be mutually negotiated and agreed upon between the city and the selected service provider as part of contract award.

Q7

In SECTION 10.1 Exhibit 0 – Technical Specifications: Item #9a. The City prefers the outages last no more than 4 hours. We want to know how you resolve outages (and other issues) and how quickly you bring systems back online:

Please clarify an outage. Would this be network level (circuit) or equipment level (router/access point)?

A7

Both.

Q8

In SECTION 10.1 Exhibit 0 – Technical Specifications: Item #10. The Contractor is responsible for replacing and installing damaged equipment at no extra cost to the City:

Please define 'damage'. Is this in reference to failed equipment that falls under standard warranty? Or are you referring to damage such as vandalism and/or "act of God".

A8

This references non-functioning equipment that falls under the standard warranty.

Q9

In SECTION 10.1 Exhibit 0 – Technical Specifications: Item #16. Open to Smart City applications:

Does this refer to open API for smart cities or is this a request for the City of Stockton to learn about applications that can be utilized on new network?

A9

The Network should be flexible enough to be used for Smart City applications if we decide to expand on it.

Q10

In SECTION 10.1 Exhibit 0 – Technical Specifications: OTHER, Item #2. The Contractor is responsible for the timely replacement of damaged equipment. Damaged equipment should be replaced and installed within 5 business days to maintain full working order of the system:

Please define 'damaged'. Standard warranty?

A10

See Answer to Question 8.

Q11

In SECTION 9.15 Exhibit 4 – Proponent's Fee Schedule:

Are you requesting an annual CAPEX cost or a monthly OPEX cost? Or a combination CAPEX/OPEX?

A11

See Answer to Question 5.

Q12

Who owns the streetlights located in Victory Park and could they be used for mounting and power access?

A12

The City owns the streetlights located in Victory Park; however, as mentioned during the walkthrough, the lights might not be the most ideal location to place equipment. Pacific Gas & Electric (PG&E) restricts power consumption to 150 Watts per device.

Q13

If the signal lights are used for mounting and power, who is responsible for the power tie-in? Would that need to be done by the City personnel or an approved contractor? Would that be at the City's cost?

A13

The service provider is responsible for the Cost, and the City would want a certified electrical contractor to do the power tie-in.

Q14

Is it safe to assume that any City-owned or controlled property or asset could be used to deploy this service? (i.e., the rooftops and telecom closets at 1501 Picardy Dr, Stockton, CA 95203, 425 N El Dorado St, Stockton, CA 95202, and Stewart-Eberhardt Building, 22 E Weber Ave, Stockton, CA 95202)

A14

Yes, subject to written approval for each location. However, the building located at 425 N El Dorado Street is not an available option.

Q15

Can a list of City-owned or controlled facilities in the general area of these locations be provided?

A15

City-owned or controlled facilities generally include all streetlights (if device is under the 150 Watts power consumption) and traffic signals near all locations. Any nearby structures are assumed to be off limits until City can gain approval to mount equipment. Any structure at Weber Pointe is allowed. Victory Park can place equipment at the firehouse, which was mentioned during the walkthrough.

Q16

Would the city be open to allowing shared use of the back-haul for point to multipoint retail services separate from the public Wi-Fi? The thought is that these services could offset the cost of operations and help create an opportunity to fund the project beyond the two-year plan.

A16

No.

Q17

Section 2.0 Scope of Work: K. Wi-fi service including full support for software and hardware shall be provided for the initial period of 24 months (Year 1 + Year 2). Year 1 begins on full go-live date for all 5 sites.

In the event the City is able to obtain funding for this project beyond the final contract period, the City reserves the right to negotiate pricing with the Contractor to extend the Contract for up to two (2) additional years, totaling five (5) years if executed in this manner.

QUESTION: Is the contract potentially for 4 years or 5 years? (24 months + 2 additional years is 4 years).

A17

Year 1 begins at the time of the initial contract execution.

See Answer to Question 5.

Q18

Section 5.0 Submission Guidelines

QUESTION: Will Electronic ONLY be acceptable, or does the City want hard copies and electronic copies?

A18

No. Per Section 5.0 Submission Guidelines, hard copies and electronic copies are required.

Q19

Section 6.0 Selection Criteria and Evaluation
Evaluation Step One – Evaluation Panel

QUESTION: Who will be on the Evaluation Panel? Titles only would be more than helpful.

A19

The Evaluation Panel will be consistent of staff members from various departments in the City. Additional information will not be provided at this time, to protect the integrity of the process.

Q20

Section 10.1 – Technical Specifications

8. The Contractor shall provide ongoing maintenance and technical support for the installed WLAN systems. This shall include ongoing, real-time status monitoring of the WLAN equipment, as well as remote or onsite technical support, as required to keep the systems fully operational with continuous Wi-Fi coverage at the sites. System monitoring shall encompass hardware failures detected by the WLAN management system, including for all managed wireless access points, as well as basic operational status of the Internet connection (i.e., via periodic ping tests to, or heartbeat signals from, the WLAN management system).

QUESTION: The ongoing Maintenance and Technical Support is expected for only the duration of the contract... please confirm. Based on the answer to question 1, the time frame would be 4 or five years.

A20

See Answer to Question 5.

Q21

Section 2.0 Scope of Work M: Coordinate with the City’s Public Works Department and other Departments to mount equipment on City owned infrastructure.

QUESTION: There are QTY of 5 mentions of Power, and none of them are specific to Provider installing or dealing with power, only identification of power requirements. Can the City please clarify if there will be power installation involved or if we will be able to use the City’s power infrastructure?

A21

Yes, equipment can use existing power facilities.

Q22

Please confirm if these assumptions are still valid:

- Spillover of traffic into shops on the Miracle Mile area (many store fronts would have access, but documents specify limiting to best of our ability, and within reason.)
- Placement of some of the Access Points in a few of the locations (building fronts, streetlights, etc.).
- Placement of the Main Distribution Frames (MDFs) - mainly on Miracle Mile wasn’t as large a concern in Weber Pointe and Victory Park.

A22

- Yes, it is fine if there are some spillovers to the shops on miracle mile.
- Yes, streetlights, traffic signals and City owned buildings.
- Yes, we can confirm placement once project begins.

Q23

Will advertisements be permitted on the splash page when people log in to the Wi-Fi?

A23

Currently as stated in the RFP:
10.1 Exhibit 0 – Technical Specifications
Technical Specifications

14. The wireless system should prompt users to accept a City of Stockton terms and conditions splash page prior to using the Wi-Fi network.

The City will consider the option of advertisements on the splash page; however, this is not guaranteed at this time and any arrangements for such will need to be discussed and mutually agreed upon by the parties. If the City agrees to allow advertising, a City of Stockton terms and conditions statement on the splash page must also be displayed for users to agree to before gaining access to Wi-Fi.

Q24

Is there persistent power to all the light poles in the parks?

A24

No, most of our streetlights are running on a central photocell which means they are turned off during the day.

Q25

Do you have an average estimated head count of the visitors to the 5 locations?

A25

Every location is different but on average it can be 20-30. Miracle Mile can be the only exception which can be 50+ on average.

PROPONENT MUST ACKNOWLEDGE THIS ADDENDUM BY SIGNING BELOW AND ATTACHING THE SIGNED ADDENDUM TO THE PROPOSAL:

Company Name _____

Contact Person _____

Signature _____

Date _____

Proposals Due – Promptly by 2:00 P.M., Thursday, June 30, 2022, at the City Clerk’s Office.

----- City of Stockton Use Only below this line -----

Addendum acknowledged and signed? _____(Procurement Specialist’s initials)

PUR 22-009, ADDENDUM 2 – REVISED FEE SCHEDULE

9.15 Exhibit 4 – Proponent’s Fee Schedule

The five locations are included in this public Wi-Fi program are shown below. Please fill in the yellow areas of the tables below with your proposed costs.

Add pages to provide your full implementation fee schedule, showing cost breakdowns.

Cost evaluation and scoring will be based on the following:

- Total initial 3-year, all-inclusive cost
 - The cost of the equipment should be factored into your all-inclusive, turnkey cost for the initial 3 year contract period, including the fact that the City would fully own the equipment at the end of the this 3-year term (i.e. the City does not agree to a separate buy-out of the equipment after the initial contract period and the equipment will be owned by the City free and clear at the end of the initial 3-year term). Please take this into consideration when completing your Cost Proposal. If they City elects to renew the contract for service and maintenance only, the City will at this point (start of year 4) will own the equipment and will only be paying for such service/maintenance thereon.
- Total renewal cost for years 4-6 for service and maintenance only

YEARS 1-3	Year 1 All-Inclusive, Turnkey Cost	Year 2 All-Inclusive, Turnkey Cost	Year 2 All-Inclusive, Turnkey Cost	3-Year All-Inclusive Total Cost
Miracle Mile	\$	\$	\$	\$
Janet Leigh Plaza	\$	\$	\$	\$
Weber Pointe	\$	\$	\$	\$
Yosemite Village	\$	\$	\$	\$
Victory Park	\$	\$	\$	\$
			Total 3-Year Cost	\$

Max Points = 30

YEARS 4-6	Year 4 (Renewal Option) Service and Maintenance Cost	Year 5 (Renewal Option) Service and Maintenance Cost	Year 6 (Renewal Option) Service and Maintenance Cost	3-Year Service and Maintenance Total Cost
Miracle Mile	\$	\$	\$	\$
Janet Leigh Plaza	\$	\$	\$	\$
Weber Pointe	\$	\$	\$	\$
Yosemite Village	\$	\$	\$	\$
Victory Park	\$	\$	\$	\$
			Total 3-Year Cost	\$

Max Points = 20

[9.15 Exhibit 4 – Proponent’s Fee Schedule - continued next page]

PUR 22-009, ADDENDUM 2 – REVISED FEE SCHEDULE

9.15 Exhibit 4 – Proponent’s Fee Schedule

Proposed Service and Maintenance renewal period rates may be negotiated down in cost but shall not be increased.

I hereby approve this Fee Schedule submitted as our cost proposal for PUR 22-009, RFP for Public Wi-Fi Pilot Program.

Authorized Representative / Title – Print

Authorized Representative – *Signature*

Date

Firm